

U.S. Small Business Administration

WYOMING

8(a) Firms

February 2006



U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE

100 East B Street, Room 4001, Federal Building, P.O. Box 44001
Casper, Wyoming 82602-
Phone: 307-261-6500 FAX: 307-261-6535

February 22, 2006

Dear Federal Agencies and SBA Resources Partners:

This book includes information on SBA programs and services as well as the 2006 Wyoming District Office 8(a) Firm Profiles.

There are currently eleven (11) certified firms in this district.

If you have any questions concerning the Wyoming 8(a) Program, please do not hesitate to contact me at 307-261-6510 or email debra.farris@sba.gov .

Thank you for your continued support of the 8(a) Program.

Sincerely,

Deb Farris
Business Development Specialist
(307) 261-6510

Programs to Assist Socially and Economically Disadvantaged Businesses

The SBA administers two particular business assistance programs for small disadvantaged businesses (SDBs). These programs are the 8(a) Business Development Program and the Small Disadvantaged Business Certification Program. While the 8(a) Program offers a broad scope of assistance to socially and economically disadvantaged firms, SDB certification strictly pertains to benefits in Federal procurement. Companies which are 8(a) firms automatically qualify for SDB certification.

Today's 8(a) Business Development Program is strengthened and improved to be a truly effective business development vehicle. New regulations permit 8(a) companies to form beneficial teaming partnerships and allow Federal agencies to streamline the contracting process. New rules make it easier for non-minority firms to participate by proving their social disadvantage. We also have implemented the new Mentor-Protégé Program to allow starting 8(a) companies to learn the ropes from experienced businesses. Our task is to teach 8(a) and other small companies how to compete in the Federal contracting arena and how to take advantage of greater sub-contracting opportunities available from large firms as the result of public-private partnerships.

The new and improved 8(a) Program has become an essential instrument for helping socially and economically disadvantaged entrepreneurs gain access to the economic mainstream of American society. SBA has helped thousands of aspiring entrepreneurs over the years to gain a foothold in government contracting. Participation is divided into two phases over nine years: a four-year developmental stage and a five-year transition stage.

Benefits of the Program

- Participants can receive sole-source contracts, up to a ceiling of \$3 million for goods and services and \$5 million for manufacturing. While SBA helps 8(a) firms build their competitive and institutional know-how, the agency also encourages them to participate in competitive acquisitions.
- Federal acquisition policies encourage Federal agencies to award a certain percentage of their contracts to SDBs. To speed up the award process, the SBA has signed Memorandums of Understanding (MOUs) with 25 Federal agencies allowing them to contract directly with certified 8(a) firms.
- Recent changes permit 8(a) firms to form joint ventures and teams to bid on contracts. This enhances the ability of 8(a) firms to perform larger prime contracts and overcome the effects of contract bundling, the combining of two or more contracts together into one large contract.

Program goals require 8(a) firms to maintain a balance between their commercial and government business. There is also a limit on the total dollar value of sole-source contracts that an individual participant can receive while in the program: \$100 million or five times the value of its primary NAICS code. The overall program goal is to graduate firms that will go on to thrive in a competitive business environment.

To achieve this end, SBA district offices monitor and measure the progress of participants through annual reviews, business planning, and systematic evaluations. 8(a) participants may take advantage of specialized business training, counseling, marketing assistance, and high-level executive development provided by the SBA and its resource partners. They may also be eligible for assistance in obtaining access to surplus government property and supplies, SBA-guaranteed loans, and bonding assistance.

Eligibility Requirements

To qualify for the program, a small business must be owned and controlled by a socially and economically disadvantaged individual. Under the Small Business Act, certain presumed groups include African Americans, Hispanic Americans, Asian Pacific Americans, and Subcontinent Asian Americans. Other individuals can be admitted to the program if they show through a "preponderance of the evidence" that they are disadvantaged because of race, ethnicity, gender, physical handicap, or residence in an environment isolated from the mainstream of American society. In order to meet the economic disadvantage test, all individuals must have a net worth of less than \$250,000, excluding the value of the business and personnel residence.

Successful applicants must also meet applicable size standards for small business concerns; be in business for at least two years; display reasonable success potential; and display good character. Although the two-year requirement may be waived, firms must continue to comply with various requirements while in the program.

Obtaining Further Information on the 8(a) Program

You can obtain further information on the 8(a) Program by contacting Deb Farris in the Wyoming District Office at (307) 261-6510.

SBA SURETY BOND GUARANTEE PROGRAM

The U.S. Small Business Administration (SBA) can guarantee bonds for contracts up to \$2 million, covering bid, performance and payment bonds for small and emerging contractors who cannot obtain surety bonds through regular commercial channels. SBA's guarantee gives sureties an incentive to provide bonding for eligible contractors, and thereby strengthens a contractor's ability to obtain bonding and greater access to contracting opportunities. A surety guarantee, an agreement between a surety and the SBA, provides that SBA will assume a predetermined percentage of loss in the event the contractor should breach the terms of the contract.

The four types of contract bonds that may be covered by an SBA guarantee are: **Bid Bond, Payment Bond, Performance Bond, and Ancillary Bonds** (which are incidental and essential to the performance of the contract).

The SBA reimburses a participating surety (within specified limits) for the losses incurred as a result of a contractor's default on a guaranteed bid bond, payment bond, performance bond or any bond that is ancillary with such a bond.

Contractors should apply for a specific bond with an agent or surety company of their choice, providing background, credit and financial information required by the surety company and the SBA.

After the contractor completes the forms and furnishes the surety company with sufficient underwriting information, the surety company processes and underwrites the application in the same manner as any other contract bond application.

Eligibility

A contractor applying for an SBA bond guarantee must qualify as a small business, in addition to meeting the surety's bonding qualifications. Businesses in the construction and service industries can meet SBA's size eligibility standards if their average annual receipts, including those of their affiliates, for the last three fiscal years do not exceed \$6.5 million.

Duties of the SBA

The SBA determines an applicant's ability to complete the contract based on the information, documentation and underwriting rationale provided by the surety company. If the review establishes performance capacity, and all other aspects of the application are approved, an authorized SBA official signs a guarantee agreement and returns it to the surety company. If the review fails to establish performance capacity, the SBA seeks clarification from the surety underwriter. If performance capacity cannot be reasonably assured, the SBA rejects the application.

Cost of an SBA Guaranteed Bond

The SBA charges fees to both the contractor and the surety company, as described in the most recent edition of [13 CFR 115](#)

SBA does not charge contractors an application or bid bond guarantee fee. If SBA guarantees a final bond, the contractor must pay a guarantee fee equal to a certain percentage of the contract amount. The percentage is determined by SBA and is published in notices in the Federal Register from time to time.

When the bond is issued, the small business pays the surety company's bond premium. This charge cannot exceed the level approved by the appropriate state regulatory body.

The surety company pays the SBA a guarantee fee on each guaranteed bond (other than a bid bond) in the ordinary course of business. The fee is a certain percentage of the bond premium, determined by SBA and is published in notices in the Federal Register from time to time.

List of contacts for additional information on SBA's Surety Bond Guarantee Program:

Active Surety Bond Companies/Brokers

American Contractors Indemnity Company
Contractors Bonding & Insurance Company
Hartford Fire Insurance Company
Westchester Fire Insurance Company
Wyoming Financial Insurance

SBA Offices Handling Surety Bonds

SBA Area Office III
721 19th Street, Suite 426
Denver, Colorado 80201-0660
303-844-5231, ext 261

WYOMING SBA DISTRICT OFFICE 8a FIRMS

Anderson Hwy Signs & Supply
1105 Falcon Avenue
Mills, WY 82644
PHONE: 307-235-0002
FAX: 307-234-6620
kae@tribcsp.com
Esther "Renee" Anderson

Asphalt Refinishing Services
41 Sunset Rim
Cody, WY 92414
PHONE: 307-587-4450
FAX: 307-587-4450
arsi@wtp.net
Judy L. Shultz

Buckley Construction Company
P.O. Box 965
Sheridan, WY 82801
PHONE: 307-672-7158
FAX: 307-674-1591
buckley@cyberhighway.net
Rosalie Buckley

Go Solaris
1201 W 22nd Street
Cheyenne, WY 82001
PHONE: 307-638-6479
FAX: 307-638-4676
gosolaris@wyoming.com
Larry Durkan

Haass Construction
Company, Inc.
1302 East "C" Street
Casper, WY 82601
PHONE: 307-265-9064
FAX: 307-266-4301
HAASS@TRIBCSP.COM
Colleen Haass

NATCO, Inc.
P.O. Box 205
Riverton, WY 82501-0205
PHONE: 307-857-2059
FAX: 307-857-2059
natco@wyoming.com
Floyd Addison

S&L Industrial
P.O. Box 126
Cowley, WY 82420
PHONE: 307-548-2242
FAX: 307-548-2678
sli@tctwest.net
David Rael

Shoshone Information Technology
P.O. Box 211
Ft. Wasakie, WY 82514-0211
PHONE: 307-335-8249
FAX: 307-335-8284
Kevin Schultz

Systemax, Inc.
556 Sage Street
Evanston, WY 82930
PHONE: 307-789-2412
FAX: 307-789-2412
systemax@vcn.com
Ali Amirkhizi

Ultimate Cleaning
P.O. Box 1862
Casper, WY 82602
PHONE: 307-266-1556
FAX: 307-266-1556
surbans4@attbi.com
Steve Urbanski

Valley Services
71 Eight Mile
Riverton, WY 82501
PHONE: 307-856-5467
FAX: 307-856-5467
brigitk@tribcsp.com
Bridget Kintzler

**U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE**

NAME OF FIRM: Anderson Highway Signs & Supply, Inc.

ADDRESS: 1105 Falcon Avenue
P.O. Box 99
Mills, WY 82644

PHONE: (307) 235-0002

FAX: (307) 234-6620

E-Mail: kae@tribcsp.com

PRINCIPAL: Esther "Renee" Anderson

TITLE: President

FIRM START DATE

1984

CERTIFICATION DATE

8/31/00

GRADUATION DATE

8/30/09

PRIMARY NAICS CODE: 339950

SECONDARY: 235990

BONDING CAPACITY: Single Job: 500,000

Aggregate: 500,000

STATEMENT OF PRIMARY PRODUCT:

Custom Signs, Banners, Vehicle Graphics, Sandblasted Signs, Highway/Traffic
Control Signs

Installation of: signs, structures and guardrails

Complete traffic control.

MAJOR ACCOMPLISHMENTS:

Signage of 1-25 main corridor through Casper, WY \$229,000

Statewide contract with WY Game & Fish to manufacture signs since 1998 \$174,000

Signage on 1-80 Between Rawlins and Evanston \$337,000

RESOURCES:

Five member management team. Two Auger Trucks, 23 Pick-ups, 10,000 square foot building. Full-time accountant/controller. Eight full-time shop personnel, seven full time office personnel

PROFESSIONAL REFERENCES:

CLASSIFICATION: Signage, and TrafficControl

Anderson Highway Signs & Supply, Inc.

Our story begins in the year 1984. Anderson Highway Signs & Supply, Inc. is a minority owned, DBE Corporation, which manufactures a variety of signage as well as, providing traffic control supplies and services. Our field division provides traffic control services throughout the state of Wyoming and has started branching into Colorado, Montana, and South Dakota. In addition to signs and traffic control we also offer such services as guardrail and delineator installation, basic road stripping, geo-textile installation, and the sale of safety products. Most importantly we like to offer our customers fast, courteous service.

We have greatly expanded the sign shop and are producing a variety of signs. These include magnetic, vinyl stick-ons, auto stripping, sandblasted wooden signs and realty type signs. Our shop is equipped with up to date computer equipment and software, and we have two full time graphic sign designers on staff. We also have acquired distributorships with companies such as Band-it and S-Square posts.

We provide not only traffic control on construction projects, but emergency situations, as well as local events. We have two new auger trucks that we use to install permanent highway signs, guardrail, and delineator posts. We have also acquired a distributorship with Sign Fix. Sign Fix is a new system for permanently attaching large highway signs to structures.

We are proud recipients of the covenant Blue Chip award, and the owner/president; Mrs. Esther (Renee) L. Anderson was distinguished as small businesswoman of the year in 1992, 1994, and 1999. Mrs. Anderson also was awarded the Woman Owned Business Enterprise Award for the Federal Highway Department in 1992.

**U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE**

NAME OF FIRM: Asphalt Refinishing Service dba **ARSI**

ADDRESS: 41 Sunset Rim
Cody, WY 82414

PHONE: (307)-587-4450

FAX: (801) 730-3941

E-Mail: arsiinc@starband.net

PRINCIPAL: Judy L. Shultz

TITLE: President

FIRM START DATE	CERTIFICATION DATE	GRADUATION DATE
1985	7/26/99	7/25/08

PRIMARY NAICS CODE: 562000

SECONDARY: 115310, 234990, 235710, 235930, 235940, 562910, 562112, 522211, 541380, 541620

BONDING CAPACITY:Single Job: \$500,000

Aggregate: \$1,000,000

STATEMENT OF PRIMARY PRODUCT:

Environmental General Contractor - Excavation - Demolition – Soil and Water Sampling
Environmental Remediation – Security Gate Design and Installation

MAJOR ACCOMPLISHMENTS:

Bureau of Reclamation – Security Gates, Asphalt Maintenance - \$140,504.87
Flying J Transportation- Sampling, HMO on Refinery - \$21,000
Flying J Transportation – Pipe Investigation - \$140,000/\$250,000
Flying J Transportation - Landfill Removal - \$140,000/\$1,500,000
Jackson Exavation – Trucking - \$6,000
Contracts under \$5,000 Miscellaneous totalling \$79,019

RESOURCES:

Lease appropriate sized equipment at job site, excavators, loaders, etc.
4 - 12 CY Dump Trucks; 1 Tractor Truck/misc. Trailers, 1 – Roller; 1 - Skid Steer
Environmental Emergency Response Trailer, Sampling Equipment, and Haz-Mat packaging
supplies. Full time bookkeeper. Full time Hazwoper Trained Technicians and Safety
supervisor on each job site

PROFESSIONAL REFERENCES:

Bureau of Reclamation - Mark Skoric (307) 527-6256
LMH Environmental, - Ray Muldrew (916) 987-6306
Retec Group, - Mark Roginski (801) 359-3059 ext. 102
Pinnacle Bank - Marv Allerheiligen (307) 527-7186
Hoiness-LaBar Insurance - Scott Macpherson (307) 587-5377
Woodward Tractor Company - Jim Woodward (307) 587-68

CLASSIFICATION:

Environmental Excavation and Remediation, Earthwork Construction, Trucking



ARSI

41 Sunset Rim, Cody, WY 82414-9633

Telephone: (307) 587-4450

Fax: (801) 730-3941

Email: arsi@wtp.net

ARSI Environmental Excavation and Services

In 1999, Asphalt Refinishing Services, dba, ARSI, applied for and received 8 (a) status, previously ARSI (Asphalt Refinishing Services) had only carried the status of WBE, MBE, and DBE. With the reception of 8(a) status numerous Federal projects were made available to my company.

ARSI has been involved in numerous clean-up projects involving tanker truck wrecks, railroad incidents, refinery process unit clean up and barrier wall installation. These incidents have occurred in Montana, Wyoming, North Dakota and Nebraska. The rules and regulations of the Department of Environmental Quality for each state have been addressed to the fullest in each instance. Reputable Environmental Engineering companies have either contracted ARSI or been contracted by ARSI to oversee, manage and/or execute the projects in each and every instance. ARSI has addressed most of these projects with initial Emergency Response and containment, excavation, re-vegetation, sample well installation and monitoring, reporting and final closure of the sites. ARSI is insured to address all types of environmental incidents.

All ARSI employees undergo Extensive Hazardous Worker and Environmental Training with yearly refresher courses, First Aid/CPR, Asbestos Identification/Removal, DOT-HMR and Site Management Training. Each ARSI employee has completed DEA security clearance qualifications.

ARSI offers Haz-Cat identification of Hazardous Materials, disposal and transportation with SQG and CESQG manifests.

As our Logo states, Realistic Solutions & Positive Outcomes are what our clients have come to expect from ARSI. Matching the equipment size to the project as well as offering the most cost effective method for the remediation of an incident site has proven to be the key to success for our company.

**U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE**

NAME OF FIRM: Buckley Construction Company

ADDRESS: P.O. Box 965
Sheridan, WY 82801

PHONE: (307) 672-7158

FAX: (307) 674-1591

E-Mail: buckley@fiberpipe.net

PRINCIPAL: Rosalie Buckley **TITLE:** President

FIRM START DATE	CERTIFICATION DATE	GRADUATION DATE
1989	10/30/98	10/29/07

PRIMARY NAICS CODE: 234910

SECONDARY: 233210, 233320, 234110, 234120, 234990, 235710, 235940, 235210

BONDING CAPACITY: **Single Job:** \$1,000,000 **Aggregate:** \$1,000,000

STATEMENT OF PRIMARY PRODUCT:

General Contractor - Utility work - Sitework - Landscaping - Concrete work - Demolition –
Road work - Heavy highway - Bridge work - Fencing – Commercial, Industrial, Municipal,
Residential

MAJOR ACCOMPLISHMENTS:

WYDOT Projects:

Story/Fish Hatchery Road	\$219,000.00
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FAA Airport Projects:

Sheridan County Airport Deicing Facility	\$ 75,000.00
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Sheridan County Airport Storm Sewer-Runway 2002	\$ 96,000.00
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Campbell County Airport Storm Sewer, Outfall Pipe, Hanger Demolition	\$ 82,000.00
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USDA Forest Service:

Shell Creek Campground Rebuild	\$210,000.00
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Medicine Wheel Rebuild	\$ 78,000.00
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Tie Flume Campground Rebuild	\$215,000.00
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Veterans Administration:

Steamline Replacement	\$362,500.00
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Various Projects 2002	\$ 95,000.00
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RESOURCES:

Fleet of trucks, excavators, backhoes, blade, loader: Full time superintendent

PROFESSIONAL REFERENCES:

Big Sky Asphalt - Joe Sebens	800-587-4164
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TSP, Inc. - Randy Bomar	307-672-6496
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VAMC - Bob Longhini	307-672-3473
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USDA Forest Service - Bruce Kjerstat	307-674-2600
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CLASSIFICATION: Construction

Buckley Construction Co., Inc.
“Moving the Earth for Women”

Buckley Construction Co., Inc. is a women owned, family operated construction company that operates in Sheridan, Wyoming and around the state of Wyoming. Founded in 1989 by Rosie and Sam Buckley and incorporated in 1996, its primary function is excavation and utility work. The company has been certified as a disadvantaged business enterprise (DBE) by the State of Wyoming and certified as an 8(a) firm by the Small Business Administration.

The company expanded its operation to include street and highway projects, concrete projects, environmental projects, preparation for asphalt and concrete paving projects, demolition projects, light carpentry projects, landscaping projects and snow removal. Our clientele includes federal, state and local governments, commercial, residential and agricultural customers, school districts, and coal mines.

Rosie Buckley has expertise in all phases of utility work and gained that expertise as an outside sales person for a wholesale plumbing supply house. Rosie manages all administrative operations and has learned to do so with hands-on experience. Sam Buckley has expertise in all phases of construction and gained his expertise as a construction worker, equipment operator and crane foreman for 20 years as well as working for his father when he was growing up as a construction worker. Jason McGill, Rosie's son and Sam Buckley's stepson is a superintendent for the company running all field operations. Jason who is 22 years old has worked for the company since he was 13 years old in all phases of the organization. We have high hopes that Jason will take the company over in time and teach his family the business. Our general superintendent, Pat Greenough is 63 years old and has worked in construction, ranching and stock dog training his entire life. He has been with us for eight years. Harry Clark a project foreman who runs our forest service projects in the Big Horn Mountains has been with us for nine years. We like to hire young people fresh out of high school and train them and have done so with great success.

Buckley Construction has bid on, and fulfilled, numerous projects for private entities, Prime contractor's, the Wyoming Department of transportation, municipalities and Federal Agencies. The company has done numerous federal projects as an 8(a) firm for the Forest Service and the Veterans Administration. Our greatest accomplishment was the Medicine Wheel project where we replaced the fence around the wheel, built walking paths and will complete the new parking lot in the coming summer. We satisfied numerous Indian American groups and the Forest Service by respecting the fact that the wheel and the surrounding area is historical. Most of the work we did was done by hand as we did not want to disturb any ancient artifacts.

We pride ourselves as being honest, fair and having integrity when working for anyone. We continue to strive on giving our customers the best possible product at a fair and equitable price and have many repeat customers and many referrals from our many satisfied customers.

**U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE**

NAME OF FIRM: Go Solaris

ADDRESS: 1201 W 22nd Street
Cheyenne, WY 82001

PHONE: (307) 638-6479

FAX: (307) 638-4676

E-Mail: gosolaris@wyoming.com

PRINCIPAL: Larry Durkan

TITLE: President

FIRM START DATE
2001

CERTIFICATION DATE
04/02/2004

GRADUATION DATE
04/02/2013

PRIMARY NAICS CODE: 484230

SECONDARY: 484121, 484122, 488991, 488999

BONDING CAPACITY: Service Bonding Level \$100,000 per contract

STATEMENT OF PRIMARY PRODUCT:

Go Solaris, a specialized carrier, was formed for the purpose of carrying military freight, weapons, munitions, classified materials and documents contracting for Surface Deployment & Distribution Command.

MAJOR ACCOMPLISHMENTS: Approximately ninety percent (90%) of our freight is procured from Department of Defense (DOD) or other government agencies. Commercial freight is only hauled by us when a government mission cannot be obtained to get us to the next government mission. We have been a carrier for the Surface Deployment & Distribution Command since 2001 (value of this contract is over \$1,000,000).

RESOURCES: Specially trained drivers with highly specialized trailer and severe weather drivers as well as an extensive HazMat, heavy haul, bio hazard, explosives and radioactive training academy has produced some of the most qualified drivers on the road today. We have a facility clearance and most personnel have clearance.

PROFESSIONAL REFERENCES:

Surface Deployment and Distribution Command, Demitrious Blount, 757-878-7435

CLASSIFICATION:

Specialized transport and training company

Go Solaris, Inc.

**1201 W 22nd Street
Cheyenne, Wyoming 82001
Phone: 307-638-6479
Fax: 307-638-4676
*“The Greatest Star by Far”***

Go Solaris, Inc. is a Rocky Mountain based company whose mission is to become the most highly credentialed and highly specialized transport training company servicing the United States Government. The company's strategy is to selectively hire the most qualified drivers and squire them through the nations only advanced truck driver training and education academy, graduating the Nation's only elite corps of secure, explosive, radioactive, HazMat and bio hazard transportation specialists.

Go Solaris, Inc., has bonding capability, authority, hazmat and EPA certification as well as numerous state permits. We have numerous manuals and training programs for DOT, OSHA, DOD, MISP and various other regulatory agencies.

In the Freight of All Kind (FAK) arena, we have approximately 600 competitors nation wide however there are relatively few in the secure arena. These companies are focused on a high volume/high mileage per unit strategy. Go Solaris, Inc., has a competitive advantage by being a secure company with the most elite corps of transportation specialists.

Our mission is to provide the U.S. Government with an irresistibly qualified, ideally located transport training service delivering consistent quality services and to excel from commencement onward as the unsurpassed premier specialized trainer and carrier.

**U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE**

NAME OF FIRM: Haass Construction Company, Inc.

ADDRESS: 1302 East "C" Street
Casper, WY 82601

PHONE: (307) 265-9064

FAX: (307) 266-4301

E-Mail: haass@tribcsp.COM

PRINCIPAL: Colleen Haass

TITLE: President

Contact: John Haass

FIRM START DATE
1979

CERTIFICATION DATE
11/05/2004

GRADUATION DATE
11/04/2013

PRIMARY NAICS CODE: 236220

SECONDARY: 236116, 236118, 236210, 238140, 238310, 337110, 337127, 337211, 337212, 337214

BONDING CAPACITY: **Single Job:** \$2,000,000 **Aggregate:** \$2,000,000

STATEMENT OF PRIMARY PRODUCT: Commercial and Institutional building construction, residential building and remodeling, masonry, drywall and insulation, heavy construction, cabinetry, office furniture, custom architectural work

MAJOR ACCOMPLISHMENTS:

Currently building the First Interstate Bank building in Mills, Wyoming

RESOURCES: See next page

PROFESSIONAL REFERENCES:

Bill Nelson, Natrona County Public Library 307-237-4935

Tony Doane, First Interstate Bank 307-235-4201

Kelly Boyle, City Service Electric 307-265-0659

CLASSIFICATION: Construction

HAASS CONSTRUCTION CO., INC.

1302 East C Street

Casper, WY 82601

haass@tribcsp.com

Haass Construction was started on October 1, 1979 as a small Woman Owned, DBE certified business. They applied for 8(a) status in 2004 and were awarded certification in November of that year. They are also a Pre-Qualified Contractor with the Wyoming Department of Transportation.

The company started out as a small cabinet shop and has grown considerably. Haass Construction's reputation for doing quality and honest work has kept them very busy and able to work in the Wyoming area. The clientele includes the Natrona County Public Library, the Veterans Administration, Wyoming Kidney Center, First Interstate Bank, and Community Health Care of Central Wyoming, Central Wyoming Optometric Center, Converse County Memorial Hospital and several Custom Residential projects. As of this date, they are currently building the new First Interstate Bank in Mills, WY and constructing a 4900 square foot home in Alcova, Wyoming.

Haass Construction recently completed the remodel of the Veterans Administration Outpatient Clinic in Casper. Other government work includes millwork and cabinetry for the Ewing Kerr Courthouse.

They have a 4000 square foot shop with updated machinery for making cabinets and doing custom woodworking and several types of machinery to complete any job. Haass Construction's specialty is all types of Commercial building and remodeling. A full time Master Carpenter is always working in the shop, while there are others supervising and doing carpentry/laborer work on the jobsite.

Please visit the website at www.haassconstruction.com and take a look at some of their recent projects.

Haass Construction Company, Inc. looks forward to working with you!!

U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE

NAME OF FIRM: NATCO, Inc.

ADDRESS: PO BOX 205
Riverton, WY 82501-0205

PHONE: (307) 857-2059

FAX: (307) 857-2059

E-Mail: natco@wyoming.com
anmcinto@wyoming.com

PRINCIPAL: Floyd Addison

TITLE: President

FIRM START DATE
1991

CERTIFICATION DATE
3/20/01

GRADUATION DATE
3/19/10

PRIMARY NAICS CODE: 234990

SECONDARY: 234120, 234930, 234110

BONDING CAPACITY: **Single Job:** \$250,000 **Aggregate:** \$500,000

STATEMENT OF PRIMARY PRODUCT:

General Contractor:

Irrigation rehabilitation: Canal & Reservoir cleaning

Irrigation structure and pipeline installation and rehabilitation

Seeding & Landscaping

Fencing

Traffic Control

MAJOR ACCOMPLISHMENTS:

Northwest Management, Road/Creek Crossing Rehabilitation,	\$12,299.00
Foster Construction, Traffic Control,	\$95,000.00
Arapahoe Ranch, Reservoir Rehab. =	\$29,500.00
U.S. Fish & Wildlife, Water supply line replacement =	\$29,330.00
Bureau of Indian Affairs, Stock Tank and water line installation -	\$23,000.00
Nucor, Inc., Site/Oil Reclamation,	\$19,095.

RESOURCES:

Lease 25% of Equipment

Full time Bookkeeper

Full time Superintendent on job site

PROFESSIONAL REFERENCES:

Shoshone Oil & Gas Commission, John Enos, (307) 332-3917

Nucor, Ed Calvert, 307-856-0376

Northwest Management, Inc., Greg Bassler, (208) 883-4488

Foster Construction, Bob Foster, (307) 856-7013

CLASSIFICATION: Construction

NATCO, Inc.

- ❖ NATCO, Inc.'s mission statement is to provide for the full participation of Indian tribes, businesses and persons in programs and services conducted by the Federal Government for Indians and to encourage the development of technical skills necessary to make each person marketable; to establish a program of employment which can support and enhance these skills; to support the right of Indian citizens to control their own destinies while preserving the Native culture and way of life.
- ❖ NATCO, Inc., was incorporated in 1994 and our initial project was for the Shoshone and Arapaho Tribes, Department of Environmental Quality. The scope of this project comprised of cleaning up open pit refuse dumps and defiled areas on the Wind River Reservation. Other construction projects since have allowed us to expand our work history and develop our skills in other areas. For example: Aggregate crushing (BIA), Federal highway construction (WYDOT), Canal cleaning, Head-gate structures (Shoshone and Arapaho Tribes, Tribal Water Engineers), Tree thinning (BLM), Water ponds with buck and pole fence (Fish and Wildlife Service), Spring development (Fish and Wildlife Service) and Industrial site reclamation (Nucor, Camwest).
- ❖ NATCO, INC. certifications include:
 - ✓ 8a Federal Certification
 - ✓ Hub Zone
 - ✓ Tero, Wind River Reservation
 - ✓ Buy Indian Act, BIA

**U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE**

NAME OF FIRM: S&L Industrial

ADDRESS: P.O. Box 126
Cowley, WY 82420

PHONE: (307) 548-2242

FAX: (307) 548-2678

E-Mail: sli@tctwest.net

PRINCIPAL: David Rael **TITLE:** President

FIRM START DATE	CERTIFICATION DATE	GRADUATION DATE
1986	3/5/99	3/4/08

NAICS CODE: 234110

SECONDARY: 333120, 235930, 235940, 235210, 332812, 541350, 339950, 235510, 235710, 235910

BONDING CAPACITY: **Single Job:** \$ 7-10 million **Aggregate:** \$15 million

STATEMENT OF PRIMARY PRODUCT:

Road reconstruction, hauling and placing aggregates, pipe culvert replacement, cement work, structure and bridge painting, lead abatement, sand blasting, sign manufacture and installation, edge drain installation, traffic control services and striping, commercial building and remodeling.

MAJOR ACCOMPLISHMENTS:

Benton Lake – Linear Grading, Drainage and Paving
Fences & Contours – Rehab Missile Access Launch Facilities at FE Warren AFB
Ft. Peck / Lewistown – Linear Grading, Drainage & Paving
Arapahoe Wildlife Refuge – Design/Build Access Roads & Parking Areas
OMAD – Refurbish Missile Access Roads on FE Warren AFB
Elk Refuge Septic System – Installation of Septic System in Jackson Wyoming

RESOURCES:

Employ experienced superintendents, foremen, certified traffic control supervisors. Maintain a full office staff of engineers and certified public accounts with extensive knowledge of government contracting. Own most equipment to perform work, lease the remainder.

PROFESSIONAL REFERENCES:

Central Federal Lands -	Dennis Black	(303) 887-4608
United States Forest Service -	Phil Phessler	(307) 674-2640
F E Warren AFB -	Carrol Vye	(307) 773-3689
Malmstrom AFB -	Chuck Weibel	(406) 731-4013
	Gail Carrol	(406) 731-4028
Dept. of Veterans Affairs	Jane Goulding	(307) 778-7329
	Lee Harrelson	(307) 672-3473
Porter Muirhead Cornia & Howard -	Jerry Cornia	(307) 265-4311

CLASSIFICATION: Heavy Highway Construction

S & L Industrial

S & L Industrial began in 1986 with one pick-up truck, a small paint sprayer and a very determined owner. Seventeen years later, S & L has grown to a multi-divisional personal service construction company.

Specializing in Traffic Control, Structural and Residential Painting, Lead Abatement, Sign Manufacturing and Installation, Aggregate Hauling & Misc. Road Construction, Edge Drain and Culvert Installation, Highway Striping and Sales and Rental of Safety Equipment, S & L has the capabilities to replace many subcontractors on the same project.

S & L Industrial is certified as an 8(a), Hub Zone, DBE, and Small Disadvantage Business. S & L has employed as many as 600 employees in a single construction season and prides itself on the amount of women and minority employees within that number.

S & L has successfully completed projects for the Wyoming Department of Transportation, Federal Highway Administration, Veterans Administration, National Park Service, U. S. Forest Service, and the Bureau of Reclamation. These projects have varied in size ranging from \$20,000.00 to over \$2,000,000.00.

David Rael, the sole owner of S & L Industrial, has always promoted a 'family' atmosphere within the company. The employees are dedicated to the prompt and efficient completion of every project and to the continued advancement of S & L Industrial as a whole. S & L always gives the extra effort to produce a high quality finished project.

Whether you need your building re-painted or a new one built; whether you need your roadway striped or totally reconstructed, S & L Industrial has the manpower, resources and technology to complete your project in a safe, efficient and timely manner.

S & L Industrial looks forward to working with your organization.

THERE ARE NO CHALLENGES TO S & L INDUSTRIAL, ONLY OPPORTUNITIES!!!!!!

**U.S. SMALL BUSINESS ADMINISTRATION
8(a) FIRM PROFILE**

NAME OF FIRM: Shoshone Information Technology Company, Inc.

ADDRESS: 188 N. 3rd St.
Lander, WY 82520

PHONE: (307) 332-9114

FAX: (307)332-3276

E-Mail: sitco@wyoming.com

PRINCIPAL: Kevin Shultz

TITLE: Chief Executive Officer

FIRM START DATE

2002

CERTIFICATION DATE

1/23/03

GRADUATION DATE

1/23/12

PRIMARY NAICS CODE: 518210

STATEMENT OF PRIMARY PRODUCT:

Digitization, Data Conversion, Document Handling & Management, Forms Processing

CLASSIFICATION: Services

Shoshone Information Technology Company, Inc. (“SITCO”)

The Shoshone Information Technology Company, Inc. is a data management company and IT service provider owned and operated by the Eastern Shoshone Indian Tribe located on the Wind River Indian Reservation in Wyoming. The company began operations in January of 2002, and has since completed several graphic conversion projects for the U. S. Department of Defense in partnership with Dimension 4 – a private firm located in Seattle, Washington.

The Eastern Shoshone Tribe has been developing Information Technology capabilities for the past ten years; particularly IT infrastructure and staff capacity to do IT work through various training programs. In the spring of 2001, the Tribe decided to utilize these capabilities to start Shoshone Information Technology Company, Inc. (“SITCO”), a for-profit company that provides commercial information technology services to the public and private sectors. The company was awarded SBA 8(a) certification in January of 2003 and is HubZone certified.

SITCO has access to reliable high speed Internet service provided by Wyoming.com, which it uses to receive, process, and transmit data to points around the globe. The company has access to a large and flexible labor pool and is committed to being the employer of choice for tribal members and the community as a whole. Currently SITCO employs 23 Native and non-Native people at its Lander facility, but can tackle large jobs with its private partners and/or eleven partner tribes that work together under the Intertribal Information Technology Company (IITC) consortium.

With a commitment to excellence and a focus on client satisfaction, SITCO is poised and ready to provide data management solutions and IT services to the Rocky Mountain region and beyond.

**U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE**

NAME OF FIRM: SYSTEMAX, INC.

ADDRESS: 556 Sage Street
Evanston, WY 82930-0355

PHONE: (307) 789-2412

FAX: (307) 789-2412

E-Mail: systemax@vcn.com

PRINCIPAL: Alireza S. Amirkhizi

TITLE: CEO

FIRM START DATE	CERTIFICATION DATE	GRADUATION DATE
1993	05/05/2004	05/05/2013

PRIMARY NAICS CODE: 332312

SECONDARY:

BONDING CAPACITY: **Single Job:** \$2.5 million **Aggregate:** \$5 million

STATEMENT OF PRIMARY PRODUCT: Steel fabrication, conveyor and equipment manufacturing, structural steel, chutes, hoppers, custom items, bins, stairs, handrails, platforms

CLASSIFICATION: Steel Fabrication

SYSTEMAX, INC.

Industrial Steel Fabrication
Since 1993

Systemax, Inc. can design and build all types of steel products (excluding pressure vessels). They have over 70 years of combined experience in design engineering, specialized welding and steel fabrication and design, detail and fabricate custom steel solutions.

Industrial steel fabrication of:

Structural steel	Hoppers	Platforms
Chutes	Handrails	Conveyors
Safety ladders	Stairs	Ducting
Guards	Truck Accessories	Trailers
Crushing & Screening Equipment and MORE		

The Systemax Shop Facility includes:

- 10 ton crane
- 5 ton crane
- 33,000 pound forklift
- Painting and sandblasting capabilities

Systemax's superior quality, innovation and competitive prices have attracted business from all over the west. They look forward to doing business with you!

U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE

NAME OF FIRM: Ultimate Cleaning, Inc.

ADDRESS: P.O. Box 1862
Casper, WY 82602

PHONE: (307) 266-1556

FAX: (307) 266-1556

TOLL FREE: (877) 865-9121

E-Mail: surbans4@attbi.com

PRINCIPAL: Steve Urbanski

TITLE: President

FIRM START DATE	CERTIFICATION DATE	GRADUATION DATE
1998	1/2/01	1/1/10

PRIMARY NAICS CODE: 561720

SECONDARY: 561710, 561790, 561740, 532490

BONDING CAPACITY: Single Job: Aggregate:

STATEMENT OF PRIMARY PRODUCT:

Janitorial services and HVAC Duct cleaning

MAJOR ACCOMPLISHMENTS:

Cheyenne VA Medical Center	Janitorial
National Historic Interpretive Center	Janitorial
Natrona County International Airport	Janitorial
Casper Clinic	Janitorial
Halliburton	Janitorial
Casper Clinic	Janitorial/Maint.
Wyoming Kidney Center	Janitorial
BLM Casper Office	Janitorial/Maint.

RESOURCES:

Duct cleaning and Floor care equipment

PROFESSIONAL REFERENCES:

Cheyenne VA Medical Center	Jane Golding	(307) 778-7329
National Historic Interpretive Center	Kelly Siers	(307) 261-7600
Natrona County International Airport	Dan Mann	(307) 472-6688
Casper Clinic	Jill Alsup	(307) 577-4200
Halliburton	Shirley Eaton	(307) 473-8234
Wyoming Kidney Center	Connie Newman	(307) 472-3700
BLM	Linda Francis	(801) 973-9774

CLASSIFICATION: Janitorial Services

Ultimate Cleaning, Inc.

"Large enough to serve small enough to care."

Steve Urbanski, purchased the company in 1998. Headquartered in Casper, Wyoming, Ultimate Cleaning, Inc. is a family owned company. This firm has been certified as an 8(a), Small Disadvantaged Business (SDB) , and Disadvantaged Business Enterprise (DBE) by the Small Business Administration (SBA) and the State of Wyoming.

Ultimate Cleaning, Inc. is a member with the (BBB) Better Business Bureau and an affiliate of the National Association of Professional Cleaners (NAPC).

Ultimate Cleaning, Inc. has enjoyed steady growth in the four years Urbanski has owned and operated the business. He started out with two employees and now employs 16. Urbanski anticipates continued growth in the coming years through expansion in the 8(a), SDB and DBE programs, and through the quality of our services.

They specialize in commercial janitorial, building maintenance, commercial carpet cleaning, commercial floor care, and air duct ventilation cleaning.

Ultimate Cleaning, Inc. employees have been part of the continued steady growth of this company by providing annual OSHA training as well as many other types of training material. Urbanski is proud of his employees because of their excellence in service and prompt attention to details.

The employees and Urbanski prides themselves on a job well done. By providing quality work, they ensure a lasting relationship with clients. Ultimate Cleaning Inc. wants clients to be satisfied with the work done and to call on them again for future needs.

U.S. SMALL BUSINESS ADMINISTRATION
WYOMING DISTRICT OFFICE
8(a) FIRM PROFILE

NAME OF FIRM: Valley Services

ADDRESS: 71 Eight Mile
Riverton, WY 82501

PHONE: (307) 856-5467

FAX: (307) 856-5467

E-Mail: brigitek@trib.com

PRINCIPAL: Bridget Kintzler

TITLE: President

FIRM START DATE	CERTIFICATION DATE	GRADUATION DATE
1999	11/08/01	11/07/10

PRIMARY NAICS CODE: 562998

SECONDARY: 562991

BONDING CAPACITY: Single Job: Aggregate:

STATEMENT OF PRIMARY PRODUCT: Professional septic pumping, sump pits, grease traps and portable restrooms. Oil fields, residential, commercial and construction sites

MAJOR ACCOMPLISHMENTS:

Santa Fe Snyder Oil Field

RESOURCES:

Septic truck, pumper truck, service truck, and portable toilets

PROFESSIONAL REFERENCES:

Santa Fe Snyder Oil Field	Mike Nichols	(307) 850-7009
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CLASSIFICATION: Service

Valley Services

Portable Restrooms & Septic Services

Valley Services, provides portable restroom services, residential septic pumping, recreation & commercial vault service cleaning to markets including, oil field, residential, commercial, and government agencies. They have the knowledge of the business, a sound history of service and contract completion, and a strong desire to expand business operations into a broader field of services and marketing territory. Valley Services currently holds contracts with, and supplies services to: Burlington Resources, Devon Energy, Marathon Oil & Gas, Tom Brown, Inc., Platte Pipeline, Bureau of Reclamation, and more.

Valley Services was started in 1999, through a purchase of assets from Valley Sanitation, a sanitation business well established in Fremont County and Wyoming in commercial trash, construction roll off, oil field services and portable restroom services. When Valley Sanitation was selling out to Waste Management, who did not choose to purchase the toilet/septic portion of business, Kintzler saw an opportunity to establish her own business. She was employed by Valley Sanitation as office manager for two years prior to the sale of business.

Upon the purchase of Valley Services Kintzler became, not only owner, but also sales person, office manager, and oil field hand, and performed her own service duties for the first year of my business. Kintzler literally became a woman doing business within a male dominated field, both in business ownership, and territory.

The business has steadily grown, even with the addition of three new businesses in my area in the same field of trade. It is because of the growing number of businesses starting up in my area, that Kintzler believes an expansion into a broader area of services and service area is imperative in the survival of the company. She hopes for the future success of the business to include the expansion into other fields not presently involved in, such as sub-surface investigation, emergency spill response, tank cleaning etc.

The intent, and primary goal is to place Valley Services, and its reputation, out in front of all agencies and potential contractors.